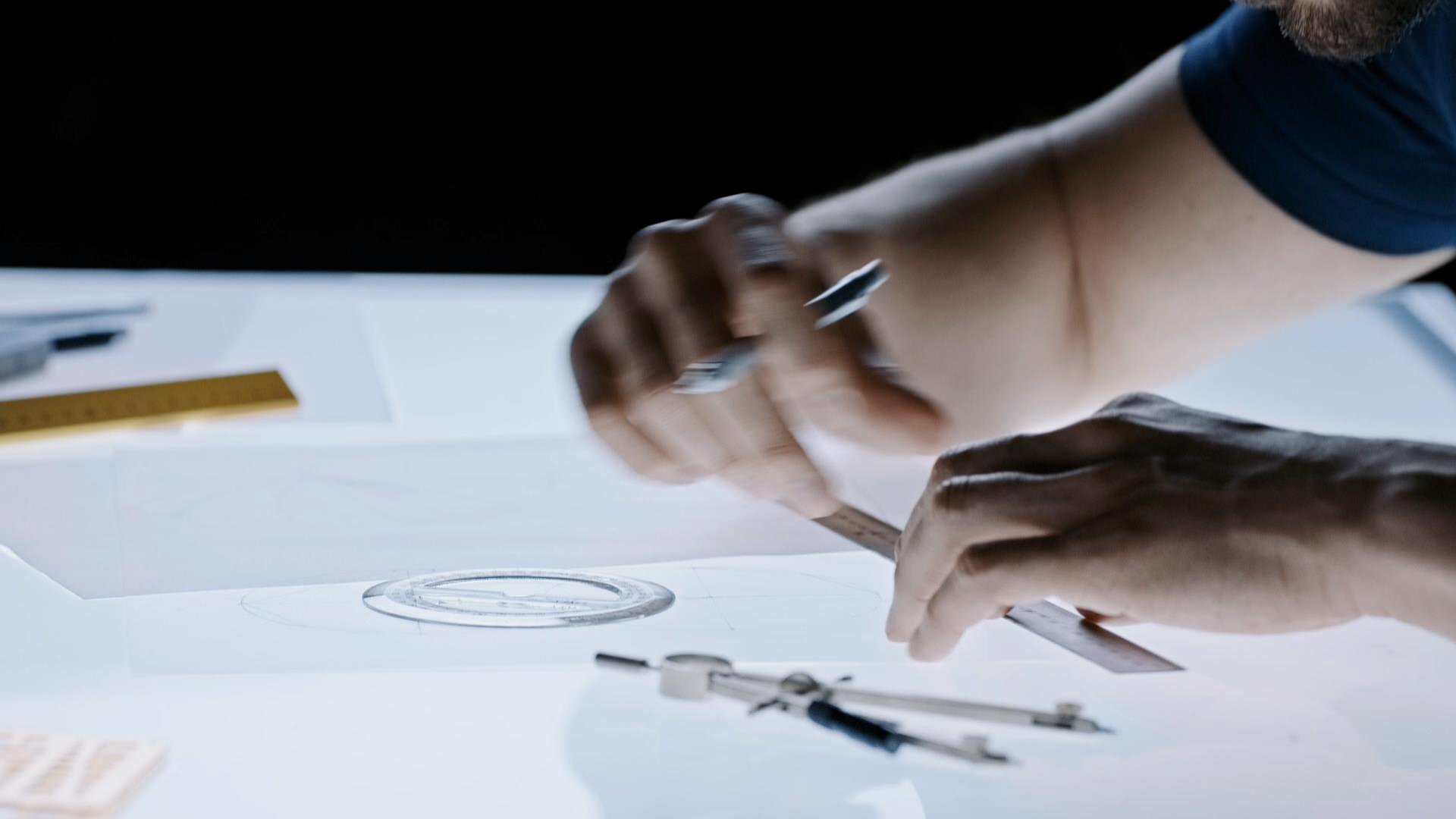


Sandvik Coromant's Digital Journey

Sogeti Enterprise Acceleration Briefing – 2019



Challenges faced by the metal cutting industry...

Reduce waste

Reduced time, resources, consumables and to get it right from the first component makes our customers competitive on a global market

Skills gap

More advanced machines and programming strategies, difficult to source competence

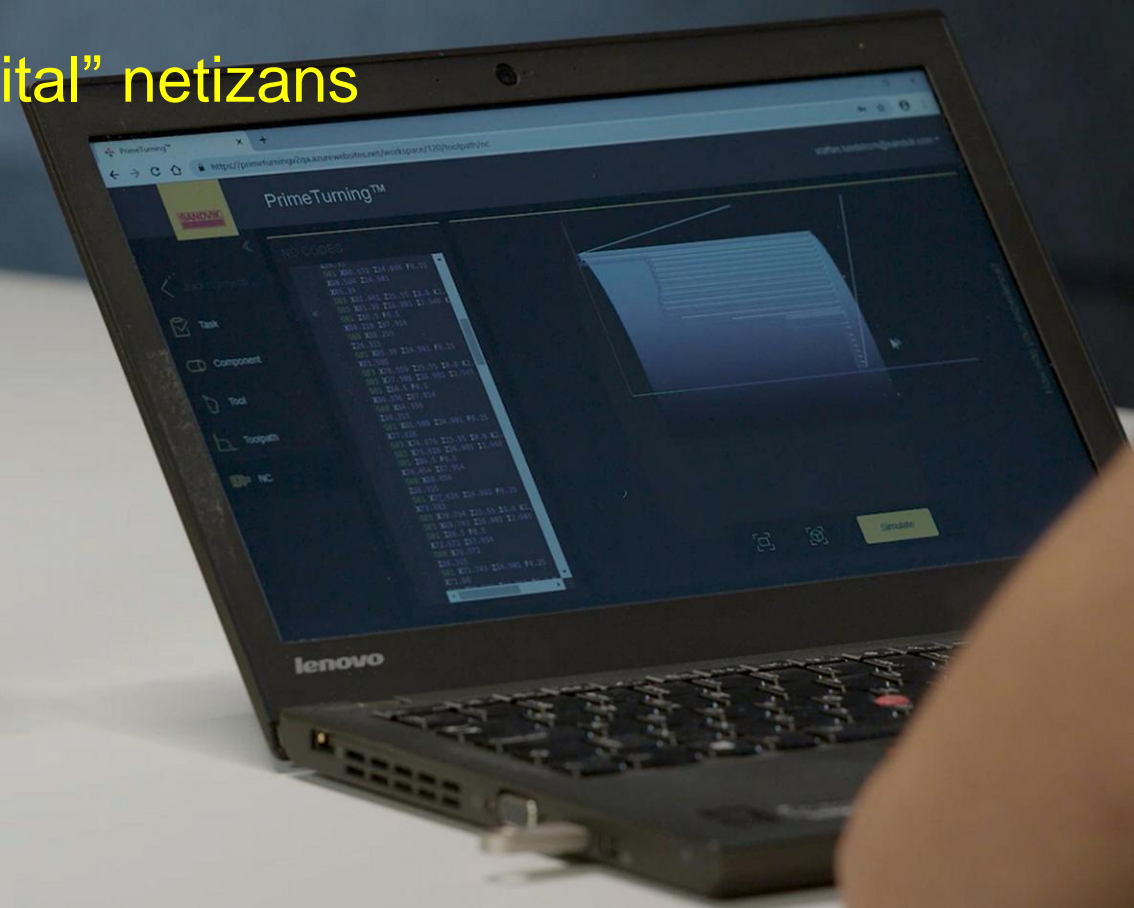
Automation

To be competitive on the market our customers must increase their level of automation

Cost and Quality Control

Increased customization, smaller batches and shorter lead times requires cost traceability and produce the "right" quality for our customers to be competitive

...The "digital" netizans



SHAPING THE FUTURE
OF MANUFACTURING
Mastercam



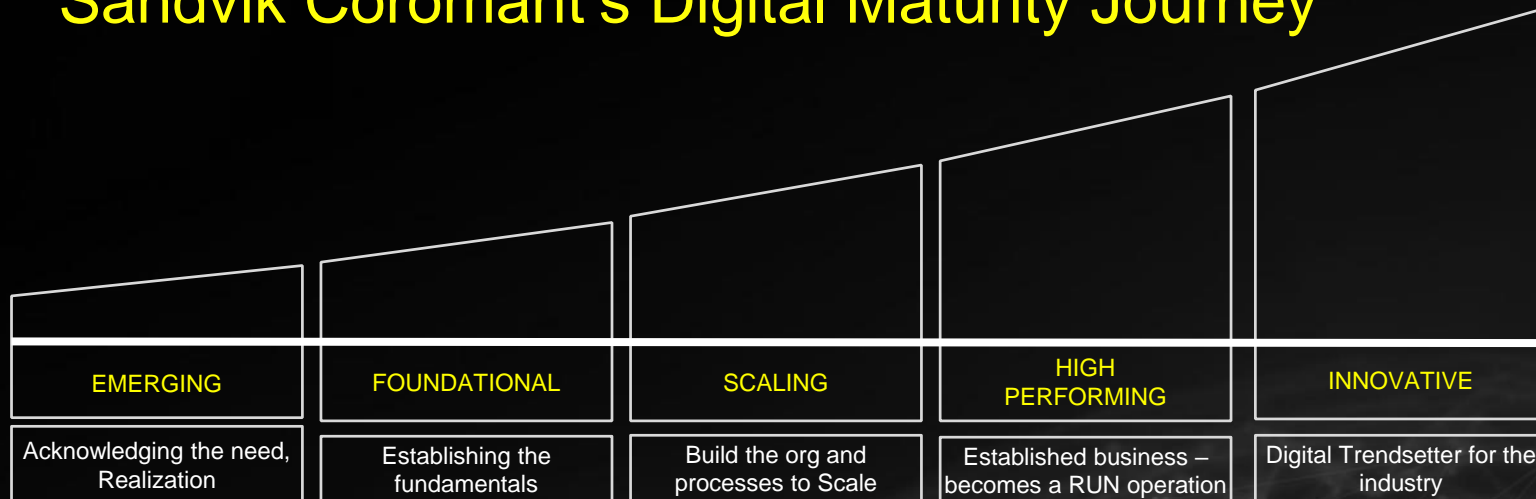
...and the "physical" netizans



A grayscale photograph of a large industrial factory floor. The ceiling is a complex network of steel beams and pipes. In the foreground, a worker is operating a large industrial machine. In the background, another worker is pushing a cart, and a third worker is seated at a computer workstation. The overall scene depicts a busy manufacturing environment.

Our Maturity Journey – Building an organization for success

Sandvik Coromant's Digital Maturity Journey



BUSINESS

Offer (Products & Service)
Business Strategy
Service Strategy



INDUSTRY

Value system Collaboration
Marketing & Branding



PROCESS

Development
Frontend
Backend
Service



TECHNOLOGY

Technology Strategy
Continuous Innovation



PEOPLE

Organization and collaboration
Ways of Working
Competencies & Skills



Our learnings –

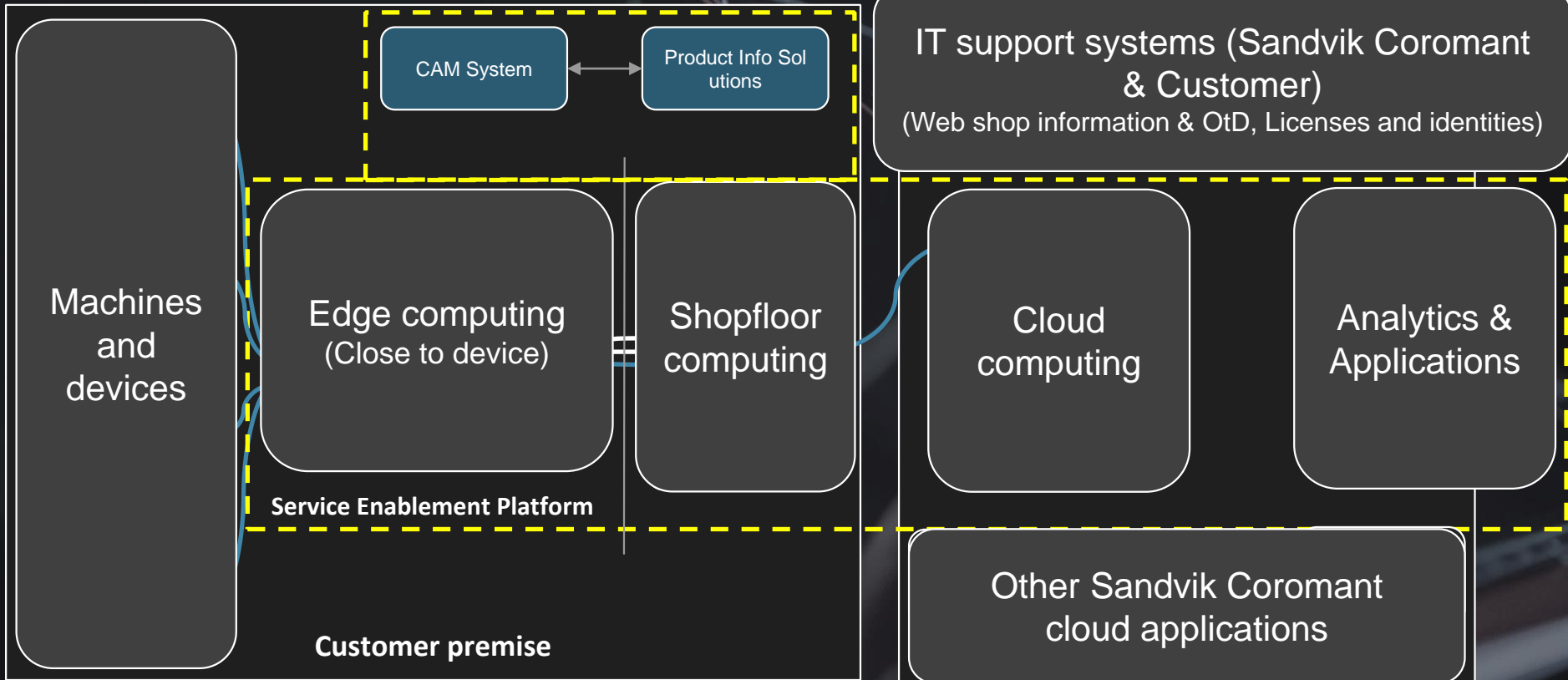
Business value before everything else, keeping experience at the core

Technology strategy to support changing dynamics

An agile and inclusive organization

Integrated processes

Technology strategy to support changing dynamics



A yellow speech bubble with a rounded top and a tail pointing towards the bottom center of the image. The word "Questions" is written inside in white, sans-serif font.

Questions

Shaping the future together

